



S P Jain  
School of Global  
Management

DUBAI • MUMBAI • SINGAPORE • SYDNEY

# SPJ

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## POSTGRADUATE PROSPECTUS

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GLOBAL MBA | MASTER OF GLOBAL BUSINESS



# S P JAIN AT A GLANCE

S P Jain School of Global Management (S P Jain) is an Australian business school with campuses in Dubai, Mumbai, Singapore and Sydney. We relentlessly strive to reimagine business education and offer innovative courses in dynamic, world-class cities. Our efforts have been recognised by highly regarded global rankings that include:

## TOP 20

### FORBES

Best International 1-year MBAs  
(2013-18)

## TOP 100

### THE ECONOMIST

Best Full-Time MBAs Worldwide  
(2015)

## # 1

### IN THE UAE

GLOBAL BRANDS MAGAZINE, UK  
(2015)

## TOP 50

### POETS & QUANTS

Best International MBAs  
(2015)

## # 1

### IN THE UAE:

NIELSEN  
MBA Salary Audit Report  
(2014)

## TOP 100

### FINANCIAL TIMES

Global MBA Rankings  
(2011 & 2012)

## Our Global Campuses

### 2004

Launch of S P Jain in Dubai

### 2006

Launch of the Singapore Campus

### 2012

Launch of S P Jain in Sydney

### 2015

Launch of the Mumbai Campus





# MESSAGE FROM THE DEAN

I am very excited to note that you're considering to undertake your postgraduate education at S P Jain. Your decision to pursue a higher degree in business may be driven by various reasons – you may see it as a natural progression in your academics or be driven by the need to attain a professional goal. Whatever your objectives are, I'm sure you know that a business education is critical to succeed in the corporate world.

Increasingly, organisations around the world seek professionals with skills in analytical reasoning, decision-making and an understanding of global business and world cultures. We place a lot of emphasis on these aspects. Our unique positioning as one of the few schools in the world to offer a multi-city learning model enables you to understand the art and science of doing business differently in different parts of the world. As part of your postgraduate education at S P Jain, you will live and study in Dubai, Singapore and Sydney. In each of these locations, we will provide you with unique opportunities to experience local business practices and etiquettes, interact with business and community leaders, indulge in local experiences and develop a global perspective.

Practice and training in decision-making and problem solving is delivered through our innovative pedagogy that comprises new age learning tools like Student Board Rooms, Case Method Learning and Simulations, while an understanding of the global context in which businesses operate today is developed through out-of-classroom activities (in each of the three cities) and intensive Global Immersion Courses that cover topics like Global Awareness, Global Analysis, and New Markets, Reduced Costs and Better Technology.

We have a robust curriculum that has been fine-tuned over years of interaction with the industry, ensuring that students are exposed to and trained in both the theory and practice of the cutting-edge business challenges that they will encounter when they graduate. The learning process facilitates peer learning and team orientation; the focus, both in the classroom and outside, is on the individual and his ability to contribute as part of a team.

Our postgraduate programs – Global MBA and Master of Global Business – share many of these features, and are taught by world-class faculty. We also engage the services (and expertise) of practitioners from across industries who help us impart knowledge of the latest industry developments.

Overall, you're looking at an institution that will partner, mentor and guide you in realising your professional goals. If all of this resonates with you, then please visit us – I look forward to welcoming you at one of our vibrant campuses.

**DR. INDU NIRANJAN**

Dean – Global MBA & Master of Global Business

Associate Professor



# EMBARK ON A GLOBAL CAREER WITH OUR POSTGRADUATE PROGRAMS

## Study In 3 Countries



Singapore



Sydney



Dubai

As global businesses evolve and business challenges become increasingly complex and pervasive, postgraduate education must act as the academic versions of professional training – moving beyond simply acquiring knowledge to empowering you with the skills and confidence to drive decisions in a global context. Your postgraduate education is an investment in your own potential – transforming you from students and professionals to leaders and experts who bring with them holistic global perspectives to tackle challenges while maintaining business momentum.

We offer you a choice of two world-class postgraduate courses:

### Global MBA

12-month full-time MBA (+ a 2-month Career Practicum\*)

Study in Singapore, Sydney and Dubai

For candidates with 3+ years of work experience

### Master of Global Business

16-month full-time Master's (including a 4-month internship)

Study in Singapore, Sydney and Dubai

For candidates with 0-3 years of work experience

\*OPTIONAL



# GLOBAL MBA

Top management positions increasingly go to global citizens – people who have lived overseas and therefore, understand many business cultures. Get this edge with our Global MBA program where every student lives in Asia, Australia and the Middle East – each a regional capital and a great backdrop for business education. Designed exclusively for business professionals with 3+ years of work experience, the Global MBA is an internationally-recognised program with a reputation that is built on superior standards of teaching, research, innovation and graduate outcomes.

Decision-making in a global context is at the heart of the Global MBA program. While the program is rooted deeply in business fundamentals, a lot of emphasis is placed on practice and application. The classroom itself transforms into a corporate boardroom and from day one, students participate in Student Board Rooms and Simulations where business case studies are examined and a tried-and-tested approach to decision-making is developed.

We believe that understanding the global business environment is key to good decision-making and as a result, our students study in Singapore, Sydney and Dubai. While the classroom is dedicated to the study of various tools of business and the development of critical thinking and decision-making skills, out-of-classroom and global immersion activities in diverse, dynamic business hubs help students understand the global nature of business and the influence of culture, traditions and technological advancements on business decisions. Apart from the knowledge gained, students learn to be adaptable, multicultural and globally agile.

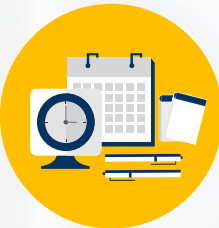
## Program Architecture

To fulfil the requirements of the Global MBA program, students must complete 44 credits.

SUBJECTS	CREDITS
Core Courses	26
Specialisations	12
Global Immersion Project	6
TOTAL	44



## Program Overview



12-month full-time  
MBA (+ a 2-month  
Career Practicum\*)



Study in Singapore,  
Sydney and Dubai



3+ years of work  
experience



Graduate with an  
Australian degree

## Specialisations

- Contemporary Marketing Management
- Information Technology Management
- Global Finance
- Global Logistics & Supply Chain Management

\*Optional



# MASTER OF GLOBAL BUSINESS

Immerse in new cultures, step out of your comfort zone, develop cross-cultural understanding, gain real-world experience and engage some of the world's top companies with the Master of Global Business (MGB) program. Designed exclusively for graduates with 0-3 years of experience, the program trains students to appreciate and adapt to different business environments, cultures and markets, preparing them for a lifetime of decision-making and leadership.

Students of the program study in Singapore, Sydney and Dubai, and this multi-city learning model is the most striking feature of the MGB program. Exposure to different countries, cultures and business centres makes this program, and in turn, our students truly global. In addition to the social, political and economic benefits of studying in three countries, locating the program in major regional hubs encourages students to broaden their horizons and think innovatively.

The program structure includes 12 months of academic study followed by a mandatory 4-month internship. The internship is very important as it offers students, with very little or no experience, the opportunity to address their skills gap, supplement academic accomplishments with actual real-life experience, make meaningful contributions to companies, build strong professional contacts and explore full-time career opportunities.

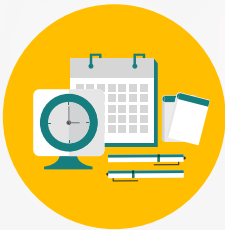
## Program Architecture

To fulfil the requirements of the MGB program, students must complete 41 credits.

SUBJECTS	CREDITS
Core Courses	23
Specialisations	12
Global Immersion Project	6
TOTAL	41



## Program Overview



16-month full-time Master's (includes a 4-month internship)



Study in Singapore, Sydney and Dubai



0-3 years of work experience



Graduate with an Australian degree

## Specialisations

- Contemporary Marketing Management
- Global Logistics & Supply Chain Management
- E-Business
- Global Finance

# CHOOSING THE RIGHT SPECIALISATION

Industry experts believe that management takes place on two levels: cross-functional and vertical, and we reflect this by offering students a range of specialisations that equip them with the knowledge and specific tools that their future careers will demand. As a postgraduate student at S P Jain, you can choose from any one of the following specialist areas, each offering an intensive curriculum that combines functional management knowledge with decision-making tools and frameworks, and real-world learning experiences with industry experts. Choosing the right specialisation can influence one's career growth and our range of specialist offerings will help you align your Master's degree with your targeted career path, giving you an edge in today's competitive economy.



## Information Technology Management

This specialisation empowers students to drive business transformation through innovative information technology. Students opting for this specialisation will graduate with an operational knowledge of technology, new skills and perspectives, and the cross-disciplinary exposure needed to deploy technology in a variety of organisations. Students apply case study analysis and classroom discussions of cutting-edge, contemporary scenarios to directed research, and examine topics such as Strategic Planning, E-Business, Emerging Platforms & Services, Technology Entrepreneurship, IT Consulting & Advisory Practice, IT Outsourcing Strategy & Operations, and Technology-enabled Business Model Innovation.

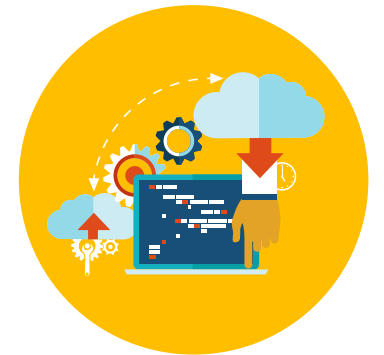


## Global Finance

This specialisation is ideal for students aspiring managerial positions in top global finance advisory firms, or a career managing individual family wealth. The program provides students with important tools and techniques in areas like Financial Markets, Corporate Valuation, Derivatives, Risk Management, Mergers & Acquisitions, Portfolio Management and International Finance, enabling them to develop and execute high quality strategic and creative investment and financial solutions for governments, corporates and high-net-worth individuals.

## Contemporary Marketing Management

S P Jain offers its postgraduate students a modern and innovative specialisation in Contemporary Marketing Management that provides them with the latest and up-to-the-minute insights in global marketing practices. This specialisation covers areas like Consumer Behaviour, Brand Management, B2B Marketing, Retail Strategy, Digital Interactive Management, Sales & Channel Management, Strategic Marketing Decisions, and Marketing Metrics & Pricing Decisions. On completing this specialisation, students will have learned to implement marketing strategies that build strong customer relationships, create substantial value and integrate market-facing activities.

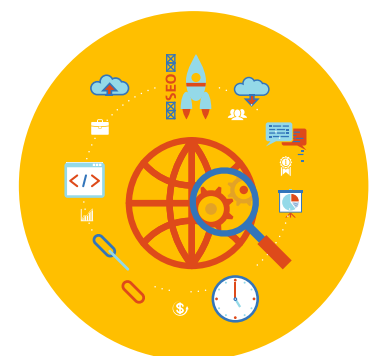


## E-Business

In a dynamic business environment, business and technology go hand in hand. S P Jain's postgraduate specialisation in E-Business equips students with an understanding of how organisations and businesses leverage web, social media and electronic tools to facilitate growth. Students opting for this specialisation learn about various online tools and frameworks, and examine a broad range of topics – from Web Design, Cyber Entrepreneurship and E-Governance to Cyber Laws, E-Supply Chain Management and E-Marketing.

## Global Logistics & Supply Chain Management

S P Jain's postgraduate specialisation in Global Logistics & Supply Chain Management covers a wide spectrum of topics including Transportation Management, Lean Supply Chain, Strategic Sourcing, Warehousing, Performance-based Logistics, Constraints Management, Supply Chain Network Design and Demand Management. Dubai, Sydney and Singapore are important logistics hubs, and provide an excellent backdrop to study this specialisation.



Each program/intake may offer a few or all of these specialisations. Please visit our website to explore the specialisations offered in your intake.



# GLOBAL IMMERSION PROJECTS

The Global Immersion Project, undertaken in each of the three terms of the Global MBA and MGB programs, are directed towards creating a higher degree of exposure to the real corporate environment, and enhancing the employability and corporate readiness of students.

## Terms 01 & 02

Students work on a company project that must be submitted by the end of Term 2. In this phase, students are encouraged to apply research tools and techniques across an industry-specific theme and develop consultant-level reports that showcase their strong grounding in research.

## Term 03

Students work independently on a capstone project. This project is issue-based and students are encouraged to either address a gap in the existing body of research or provide actionable strategic direction for an organisation. The final topic of research is generally related to the student's area of specialisation, and is determined in consultation with the S P Jain mentor.

### On Completing the Project, Students Are Expected to Develop:

- 01** Cognitive and critical thinking skills that demonstrate their command over theories
- 02** Technical, creative and research skills that enable them to analyse information, problems and concepts, and apply theories to different bodies of knowledge and practice
- 03** Communication skills that help them justify and interpret theoretical propositions, methodologies, conclusions and professional decisions to specialist and non-specialist audiences

### Here's a Sampling of Companies That Have Hosted Our Students in The Past:

7Cs Group  
African + Eastern  
AKM Food Stuff Trading LLC  
AlphaMD Analytics  
ARAMEX  
Banana Me  
Bloomberg  
Camelicious  
Canon INC  
Cybercom MEA  
Dabur  
Danzas  
Desert Group  
DGCX  
DIAC  
Dubai Outlet Mall  
DuMedia  
EARHARDT+PARTNER  
EbrYX  
EMC  
ENOC  
Finalytix  
GE  
Grand Fortune  
Gulf Petrochem  
Henkel  
Huawei Technologies  
Iconication  
iCUBE  
Inchcape Shipping Services  
Integra  
JECL  
Johnsons Control  
Jumbo Electronics  
Kanoo Group  
Kapital Boost  
Kintetsu World Express  
KN Software  
Kwality Foods  
L&T Electricals and Automation Limited  
Landmark Group  
Lulu Group  
Makemy meal  
NAVO Inc  
Oracle  
Philip Futures DMCC  
Protiviti Inc  
Quest Marine LLC  
Redington Group  
Richcomm Global Services  
DMCC  
Sapor International FZC  
Symphony Summit  
Tata Motors  
TRUKKER  
Unilever Group  
Value3-advisory  
Vinculum Technologies



# THE S P JAIN ADVANTAGE

We don't believe in a 'one-size-fits-all' approach. That's why, as a postgraduate student at S P Jain, you will be engaged and motivated using a wide variety of teaching tools. Like our multi-city learning model that allows students to live, study and work in not one, but three global cities. Or our advanced multimedia Simulation Centres that provide actual decision-making experience.

Our postgraduate classes often witness a fusion of technology, innovation and global business, resulting in an impactful and real-world learning experience. Here are some examples.



## Multi-City Learning Model

Business schools until now have been operating in a single campus model with very little importance given to understanding the dynamic global business environment. Doing business across borders requires critical skills, each dependent on the location where they operate. After all, how you do business in China is different to how you do business in Australia or the United States. Western companies doing business in the East require appreciation and careful navigation of the cultural differences between the East and the West.

At S P Jain, full-time postgraduate students have the opportunity to live, study and work in three of our four international campuses in Dubai, Mumbai, Singapore and Sydney. This multi-campus experience provides unique exposure to the multinational business environments and cultures of the Middle East, Asia and the West. Each city is a regional hub, offering students many opportunities to experience diverse cultures, study international business practices, network with business executives and community leaders, conduct real-time projects, and pursue internships and full-time career opportunities. Students, in addition to the global knowledge gained, learn to be adaptable, multicultural and globally relevant to companies of the 21<sup>st</sup> century.



## Student Boardrooms

SBRs, as they are commonly known, are student teams that meet every day before every class. Using decision-making techniques that they learn in class, students are required to critically analyse their reading material and case studies, and arrive at conclusions that are submitted in the form of a report. This report is a kick-off point for classroom discussion – student teams are picked by faculty to explain their findings and decision-making process to the rest of the class. Over the duration of the program, students learn to use scientific methods, logical reasoning and analysis to address organisational problems, and develop the critical thinking and decision-making skills that are readily applied on the job.



## Specialist Immersion Courses

In addition to learning the various tools of business (like most business graduates), S P Jain's postgraduate students undertake special one-week-long immersion courses that dive deep into some of the latest trends in business. These courses are mostly taught by international faculty and include topics such as digital decision-making, design thinking, strategic innovation and value creation that help students understand how culture, technological innovation and digitisation enable new ideas and business decisions.



## Business Simulations

Before venturing into the real world, pilots, F1 drivers and disaster response teams use advanced simulations to learn how to respond to high-intensity situations. This learning methodology has been validated by cutting-edge research in neuroscience through the "Practice School of Excellence" – the more you practice and train on a particular aspect, the brain becomes more prepared for any eventuality.

Today, as businesses also operate under similar conditions of high risk, complexity and unpredictability, it is important for business leaders to understand the many intricacies of the business world and prepare for them in a focused manner. At S P Jain, computer-aided business simulations are used extensively in our state-of-the-art Simulation Centres to enable postgraduate students to practice and sharpen their real-world and decision-making skills in an innovative, risk-free environment.



# FACULTY

Be influenced by our community of researchers, academicians, industry experts and leaders.

Faculty forms the backbone of any educational institution. And, at S P Jain, we are particularly proud of our faculty's dedication to research, teaching and academic excellence. But what always impresses new students is their diversity. They come from across the country and all over the world, bringing with them a wealth of research and teaching experience. Their multinational backgrounds, academic strengths and social presence have helped us create a learning environment that is rich, stimulating and challenging.

## INDU NIRANJAN

### Indian

Dean – Global MBA & Master of Global Business  
Ph.D. in Management Studies from Jamnalal Bajaj  
Institute of Management Studies, India

**Area of Specialisation:** Finance

## ANITHA RAMANNA PATHAK

### Indian

Assistant Professor  
Ph.D. in International Studies from Jawaharlal Nehru  
University, India

**Areas of Specialisation:** International Studies,  
Economics

## ANNA TARABASZ

### Polish

Assistant Professor  
Ph.D. from the University of Lodz, Poland

**Area of Specialisation:** Marketing

## ARINDAM BANERJEE

### Indian

Assistant Professor  
Postgraduate Diploma in Business Administration  
(Finance) from ICFAI University, India

**Area of Specialisation:** Finance

## BALAKRISHNA GRANDHI

### Indian

Professor  
Ph.D. in Marketing from Carlson School of Management,  
USA

**Area of Specialisation:** Marketing

## BHANU RANJAN

### Singaporean

Assistant Professor  
Ph.D. in Emotional Intelligence and Leadership  
Effectiveness from the University of Rajasthan, India

**Areas of Specialisation:** Business English Writing,  
Business Oral Communication

## BOMAN MORADIAN

### Indian

Adjunct Faculty  
M.M.S.(Operations) from Jamnalal Bajaj Institute of  
Management Studies, India

**Areas of Specialisation:** Operations Management,  
Demand Management, Constraints Management

## BOUCHRA HAMELIN

### French

Adjunct Faculty  
Master's from the University of Pierre Mendes, France

**Area of Specialisation:** Marketing

## CHRISTOPHER ABRAHAM

### Indian

Professor  
MBA in Marketing from Regional Engineering College,  
India

**Areas of Specialisation:** Organisational Behaviour,  
Human Resource Management, Leadership Skills



## C J MEADOWS

### American

Professor  
DBA in Business Administration (International  
Management & IT) from Harvard Business School,  
USA

**Area of Specialisation:** Principles of Management

## DHRUPAD MATHUR

### Indian

Associate Professor  
Ph.D. in E-Business from JNVU, India

**Area of Specialisation:** Information Technology

## FAROOKH ZANDI

### Canadian

Professor  
Ph.D. in Economics from Carleton University, Canada

**Area of Specialisation:** Economics

## GARY STOCKPORT

### British

Professor  
Ph.D. from the Cranfield School of Management, UK

**Area of Specialisation:** Strategy



## GOLO WEBER

### German

Assistant Professor  
M.Phil. from Cambridge University, UK

**Areas of Specialisation:**  
World Cultures, Sustainability & CSR

## GEORGE ROSSIER

### Australian

Adjunct Faculty  
Master of Education from University of Technology,  
Australia

**Area of Specialisation:** Logistics Operations

## HADDARA MOUTAZ

### Egyptian

Adjunct Faculty  
Ph.D. in Information Systems from the College of  
Management and Social Sciences, Norway

**Areas of Specialisation:** E-Business Strategies,  
Enterprise Business Application of IT

## HAICO HEBBERS

### Nederlandse

Adjunct Faculty  
Ph.D. from Nyenrode Business University, The  
Netherlands

**Areas of Specialisation:** Global Immersion, Global  
Awareness



**JOHN TALBOTT**

**American**  
Adjunct Faculty  
Masters of Business Administration (Finance) from UCLA  
- The Anderson School of Business, USA

**Areas of Specialisation:** Financial Accounting,  
Corporate Finance, International Finance



**JOHN LODEWIJKS**

**Australian**  
Professor  
Ph.D. in Economics from Duke University, USA

**Areas of Specialisation:**  
Economics, Australian Business Environment

**KARIPPUR NANDA KUMAR**

**Singaporean**  
Associate Professor  
Ph.D. from the University of California, USA

**Area of Specialisation:** Information Technology

**KIRTI KHANZODE**

**Indian**  
Associate Professor  
Ph.D. from Barkatullah University, India

**Area of Specialisation:** Communications

**MARTIN STACK**

**American**  
Adjunct Faculty  
Ph.D. in Economics from University of Notre Dame, USA

**Areas of Specialisation:** Global Immersion / Global  
Analysis, Global Business Strategy, Business & Corporate  
Strategy, Global Business Environment



**NICOLAS HAMELIN**

**French**  
Adjunct Faculty  
Ph.D. from Sussex University, UK

**Area of Specialisation:** Marketing

**NAWAZISH MIRZA**

**Pakistani**  
Associate Professor  
Ph.D. in Financial Markets from University of Paris  
Dauphine, France

**Area of Specialisation:** Finance

**NITIN PATWA**

**Indian**  
Associate Professor  
PG in Operation Research Management from University  
of Mumbai, India

**Area of Specialisation:** Quantitative Techniques

**PRASHAN KARUNARTHANE**

**Australian/Sri Lankan**  
Adjunct Faculty  
Master of Commerce from University of New South  
Wales, Australia

**Areas of Specialisation:** Monetary & Fiscal Policy,  
Macroeconomics, Microeconomics, Research Methods,  
Financial Markets & Institutions

**RADHIKA NARAYANAN**

**Indian**  
Associate Professor  
Ph.D. from D.Y Patil University, India

**Area of Specialisation:** Marketing

**RAHUL ALTEKAR**

**Indian**  
Adjunct Faculty  
Ph.D. in Supply Chain Optimisation from the National  
Institute of Industrial Engineering (NITIE), India

**Areas of Specialisation:** Law & Best Practices,  
Strategic Sourcing, Benchmarking, Demand  
Management, Financial Systems Supply Chain  
Management

**SEETHA RAMAN**

**Indian**  
Professor  
Ph.D. from University of Madras, India

**Area of Specialisation:** Strategy



**SHALINI CHANDRA**

**Singaporean**  
Associate Professor  
Ph.D. in Information Systems from Nanyang  
Technological University, Singapore

**Areas of Specialisation:** Information Systems  
& Management

**STEPHEN WATERS**

**Australian**  
Adjunct Faculty  
Ph.D. from Melbourne Institute of Technology (RMIT),  
Australia

**Area of Specialisation:** Supply Chain Management



**RAJIV ASERKAR**

**Indian**  
Professor  
Ph.D. in Economics from Devi Ahilya University,  
India

**Area of Specialisation:**  
Logistics & Supply Chain Management

**SUNEEL SHARMA**

**Indian**  
Associate Professor  
Ph.D. in Computational Finance from University of  
Rajasthan, India

**Area of Specialisation:** Information Technology

**THEODORE TOLIAS**

**Canadian**  
Adjunct Faculty  
Ph.D. in Economics from University of Manitoba, Canada

**Areas of Specialisation:** Managerial Economics,  
Macroeconomics, Global Business Environment

**VEENA JADHAV**

**Indian**  
Assistant Professor  
Master of Management Studies in Human Resource from  
Jamnalal Bajaj Institute of Management Studies, India

**Area of Specialisation:** Human Resource Management





# STUDENT LIFE & GLOBAL IMMERSION ACTIVITIES

S P Jain's postgraduate students are always encouraged to engage in a higher degree of interaction outside of their classroom with corporate centres and cultural hubs of the cities they live in – experience Arab-style dining, visit the Parliament House in Singapore, learn to use chopsticks, go for a desert safari, sail past Sydney's famous Opera House, interview CEOs and business leaders, learn a new language, visit the Stock Exchange in Sydney, slide down a desert sand dune, surf the waves of Bondi Beach, participate in international business competitions, and make deep and lasting connections with peers and faculty from all over the world.





# CAREER SERVICES

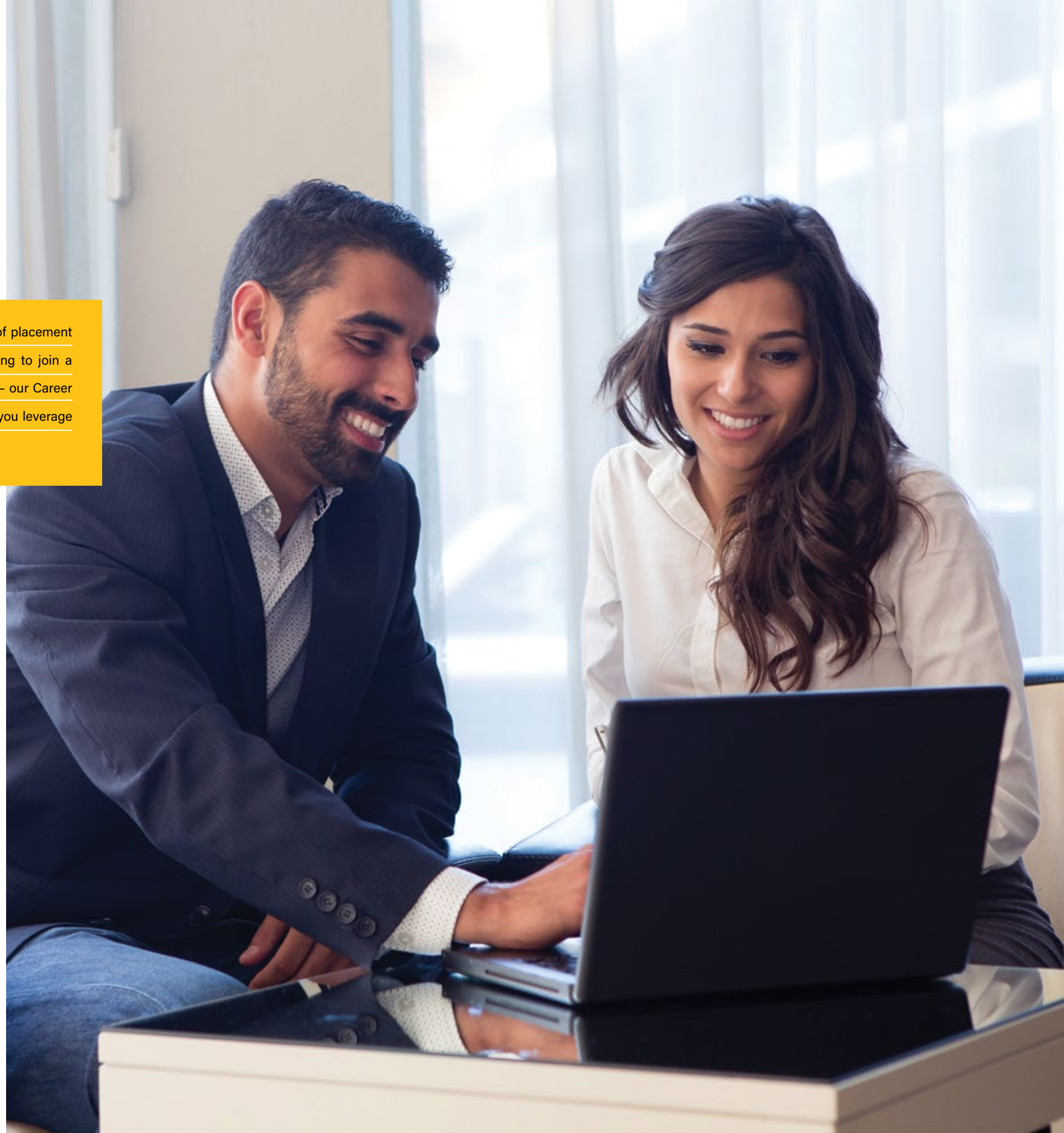
As a postgraduate student at S P Jain, you will benefit from the wide range of placement services and career readiness programs we provide. Whether you are looking to join a new organisation, explore a new career trajectory or start your own business – our Career Advancement Services and powerful network of corporate contacts will help you leverage your experience and develop your potential as a world-class business leader.

## Passport 2 Excellence:

We take great pride in ensuring that each student gets a good job at the end of their postgraduate program, and is well placed for a successful career. Our Passport 2 Excellence program, or P2E, prepares students for this comprehensively. Our work with students as part of the P2E program involves pairing them with their individual career objectives, work experience, educational background and more importantly, positioning them for growth in their careers. P2E also covers leadership and communication training, professional presentation, voice and body language, and how students present themselves in a job interview. For students who wish to change their careers, P2E offers special assistance by training and educating them on their new primary industry of interest. This “soft knowledge” helps students have successful job interviews and adapt better to a new work environment.

## Multinational Career Services Offices:

Our multinational Career Services Teams in Dubai, India, Singapore and Sydney play a very important role in helping students achieve their career goals. In the initial terms of the program, the teams expose students to corporate centres, business leaders and entrepreneurs through guest lectures, industry visits and projects in the three cities. In the final term of the program, the teams help students build a strong career strategy and identify suitable roles and companies for them to apply to.



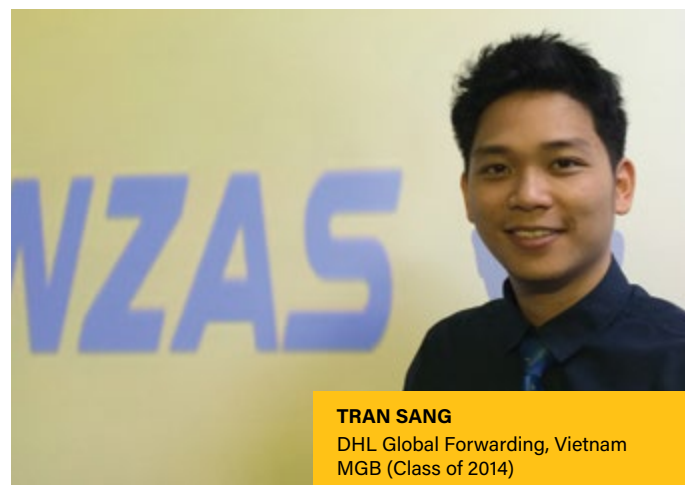




**CHAITANYA CHUNDURI**  
Google, India  
Global MBA (Class of 2008)



**ASHA ADISESH**  
Amazon, India  
MGB (Class of 2014)



**TRAN SANG**  
DHL Global Forwarding, Vietnam  
MGB (Class of 2014)



**SAURABH DOSHI**  
Facebook, India  
Global MBA (Class of 2005)



**SNIGDHA KAVATHEKAR**  
Apple, USA  
Global MBA (Class of 2008)



**JEAN PHILBERT**  
Minister of Youth, Rwanda  
Global MBA (Class of 2011)



**AJAY SANGLIKAR**  
Microsoft, Singapore  
Global MBA (Class of 2015)

# ALUMNI SUCCESS

At S P Jain, we believe that our success is measured by the impact of our graduates in the business world. Our alumni are today, leading cross-cultural teams, growing family businesses, developing digital initiatives, incubating new ideas, working with local governments, participating in community initiatives, consulting at Fortune 500 companies and traveling across the globe.

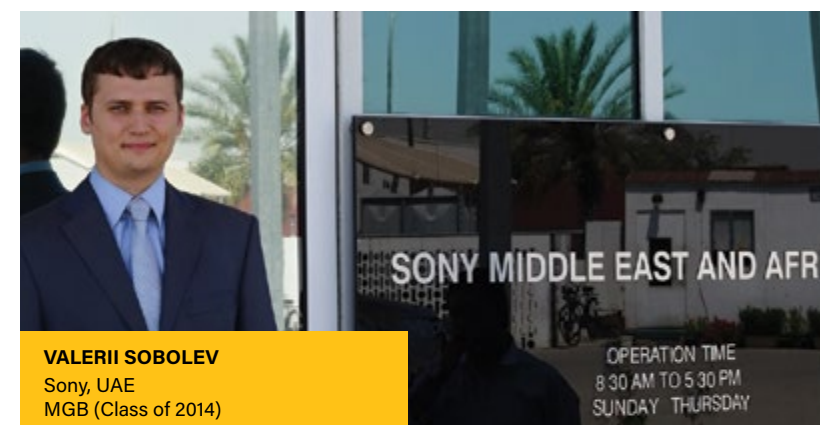
No matter what career they choose or where they decide to travel next, the global experiences they have had at S P Jain have prepared them to succeed. Here are a few examples.



**KAREEM LEE**  
Emerio GlobeSoft, Singapore  
Global MBA (Class of 2016)



**ABHISHEK CHAHAR**  
IKEA, India  
MGB (Class of 2017)



**VALERII SOBOLEV**  
Sony, UAE  
MGB (Class of 2014)



**VIKRAM MOHAN**  
Kellogg's, Malaysia  
Global MBA (Class of 2006)



**SRIRAM GANESHAN**  
Salesforce, India  
Global MBA (Class of 2017)



# CRAFTING GLOBAL PRESENCE & GLOBAL LEADERS

GOOGLE, FACEBOOK,  
AMAZON, CREDIT SUISSE, KELLOGG'S,  
SAMSUNG, SALESFORCE, UBER, UPS,  
DELL, UNILEVER, PROCTER & GAMBLE,  
CAPGEMINI, HEINZ, LINKEDIN, J.P. MORGAN,  
LONDON CHAMBER OF COMMERCE, NIKE,  
BRITISH PETROLEUM,  
LG, SHARP, KPMG, SKY,  
SAP, EMIRATES AIRLINES,  
DAMCO, L&T, HENKEL,  
DANZAS,  
IBM,  
TESCO,  
GRENKE,  
DSP BLACKROCK,  
NORTHERNSKY,  
HCL, NIKAI,  
ORACLE,  
ECLERX,  
EBAY  
HP

WEC, APPLE,  
BOSTON CONSULTING GROUP,  
PRICewaterhouseCOOPERS, MCKINSEY, WALT DISNEY,  
GOVERNMENT OF RWANDA, CITIBANK, SONY, WPP GROUP,  
STANTON CHASE, MASTERCARD, ERNST & YOUNG, AET,  
MAERSK GROUP, FAIRFAX, LENOVO, KONICA MINOLTA,  
GOVERNMENT OF DUBAI, TOYOTA, INFOSYS, CEDAR,  
KANOO, IIFL INDIA, CAPITALAND, CUMMINS,  
ITC, HONEYWELL, KAYBEE, K.A.A.N, JETSTAR,  
CHEVRON, TATA, SHANGRI-LA, CAMBRIDGE,  
ACCENTURE, SNAPDEAL, LEHMAN BROTHERS,  
RAYMOND LTD, IKEA, FULLERTON,  
PANASONIC, TASC, BMMI,  
AIR CHARTER,  
MIZUHO,  
TOTAL,  
MACE,  
BAYT,  
INVISTA,  
THE  
COCA COLA  
COMPANY

... and many more!



# HOW TO JOIN



Are you ready to embark on a global career? Then, we encourage you to apply to one of our postgraduate programs. Our students are more than just ordinary business graduates. They have given up the option of studying in a conventional single-campus school to join one of our unique multi-city programs. This means that your classroom will be full of energetic and outgoing students from diverse nationalities and industries (fashion, hospitality, law, medicine) who wish to take on the world of global business.



## 01

### CHECK YOUR ELIGIBILITY

- Do you have a Bachelor's degree?
- Do you have relevant full-time work experience?

Global MBA: 3+ years | Master of Global Business: 0-3 years

### SUBMIT YOUR APPLICATION

Submit your application form online ([www.spjain.sg](http://www.spjain.sg)).

## 02



## 03

### APPEAR FOR AN APTITUDE TEST

We accept GMAT, GRE, CAT and SPJAT (S P Jain Aptitude Test) scores. You may apply to S P Jain even if you haven't taken any one of these tests. However, to proceed to the next stage of admissions, an aptitude test score is a must.

### APPEAR FOR AN EVALUATION

If your application is shortlisted, you will be invited for an Evaluation, consisting of an essay, case study analysis and a personal interview. The Evaluation is conducted at all of our campuses or via Skype (when necessary).

## 04



## 05

### RESULTS

You will be emailed an admission decision approximately a week after the Evaluation.



# CONTACT US

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